

WHOLESALE^{the}SALE

NEWS OF PLUMBING, HEATING, COOLING AND INDUSTRIAL PVF

PHCP^{PROS}



This year marks the 125th anniversary for First Supply LLC, a family-owned and -operated wholesale distributor with roots starting in La Crosse, Wisconsin, and now covering the Upper Midwest. The founders and its leaders were known to swing the bat and take risks — backed up by hard work, commitment to team members, customers, and the manufacturing companies they partner with. Pictured are family members Joe Poehling, chairman emeritus; CEO and President Katie Poehling Seymour; and CFO Todd Restel, who guide the company and carry on its traditions. Read about its rich history and many firsts – turn to page 50.

ANNUAL
WHOLESALING
100

**A Wholesale Commitment
to the Industry
and sponsor of this year's
Wholesaling 100.**

PRESENTED BY

BRADFORD WHITE
WATER HEATERS

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GREATER THAN \$1 BILLION	COMPANY	CITY	STATE	\$300 MILLION - \$1 BILLION	COMPANY	CITY	STATE
	1 Ferguson Enterprises Inc	Newport News	VA		26 Famous Enterprises	Akron	OH
	2 Watsco	Miami	FL		27 Mountainland Supply Company	Orem	UT
	3 Winsupply Inc.	Dayton	OH		28 Etna Supply Company	Grand Rapids	MI
	4 Hajoca*	Lafayette Hill	PA		29 Industrial Piping Specialists, Inc.*	Tulsa	OK
	5 Johnstone Supply, LLC	Portland	OR		30 Granite Group Wholesalers	Concord	NH
	6 MRC Global Inc.	Houston	TX		31 First Supply	La Crosse	WI
	7 Emco*	London	ON		32 US Airconditioning Dist.	City of Industry	CA
	8 Edgen Murray*	Houston	TX		33 Winston Water Cooler	Dallas	TX
	9 F.W. Webb Company	Bedford	MA		34 Consolidated Supply Co.	Tigard	OR
	10 DistributionNOW	Houston	TX		35 Slakey Brothers*	Sacramento	CA
	11 Wolseley Canada, Inc.	Burlington	ON		36 Sid Harvey's	Garden City	NY
	12 R.E. Michel Company	Glen Burnie	MD		37 Gustave A. Larson Company	Pewaukee	WI
	13 Groupe Deschenes	Montreal	QC		38 Cregger Company, Inc.	Irmo	SC
\$300 MILLION - \$1 BILLION	14 Sigler Wholesale Distributors	Tolleson	AZ	\$100 MILLION - \$299 MILLION	39 Goodin Company	Minneapolis	MN
	15 Mingledorff's, Inc.	Peachtree Corners	GA		40 The Macomb Group, Inc.	Sterling Heights	MI
	16 Locke Supply Co.	Oklahoma City	OK		41 General Plumbing Supply	Edison	NJ
	17 Preferred Pump	Fort Worth	TX		42 AC Pro	Fontana	CA
	18 Keller Supply Company	Seattle	WA		43 Koch Air	Evansville	IN
	19 Chicago Tube & Iron	Romeoville	IL		44 Thos. Somerville Co.	Upper Marlboro	MD
	20 Coburn Supply Company	Beaumont	TX		45 Plumb Supply Company	Des Moines	IA
	21 Southern Pipe & Supply*	Meridian	MS		46 Pace Supply Company*	Rohnert Park	CA
	22 Noble Plumbing Supply*	Concord	ON		47 American Piping Products, Inc.	Saint Louis	MO
	23 Dakota Supply Group	Plymouth	MN		48 G. W. Berkheimer Co., Inc.	Portage	IN
	24 Kelly Pipe Co., LLC	Santa Fe Springs	CA		49 APR Supply Co	Lebanon	PA
	25 Munch's Supply*	New Lenox	IL		50 Robertson Heating Supply	Alliance	OH

Bradford White is proud to be celebrating our 30-year commitment to the wholesale distribution and professional installation of our products.

It's simple: at Bradford White, we believe our quality products deserve a quality installation performed by a professional contractor. And those products should be purchased from you, our loyal wholesale customers, where our contractors can benefit from your knowledge and expertise.

To learn more about our commitment to our wholesale customers, scan the QR code or visit bradfordwhite.com/wholesalers



	COMPANY	CITY	STATE
\$100 MILLION - \$299 MILLION	51 Hirsch Pipe & Supply Co., Inc.	San Juan Capistrano	CA
	52 Behler Young	Wyoming	MI
	53 Rampart Supply	Colorado Springs	CO
	54 Porter Pipe & Supply	Addison	IL
	55 Eastern Industrial Supplies, Inc.	Greenville	SC
	56 Shearer Supply	Farmers Branch	TX
	57 Auer Steel & Heating Co.*	Milwaukee	WI
	58 Century A/C Supply & Air Management Supply	Houston	TX
	59 The Portland Group, Inc.	North Billerica	MA
	60 Irr Supply Centers, Inc.	North Tonawanda	NY
	61 Northeastern Supply	Baltimore	MD
	62 Connor Co.	Peoria	IL
	63 Wolff Bros.*	Medina	OH
	64 American Refrigeration Supplies, Inc.	Phoenix	AZ
	65 Refrigeration Sales Corp.	Valley View	OH
	66 Gateway Supply Company, Inc.	Columbia	SC
	67 Crawford Supply Company	Morton Grove	IL
	68 Trumbull Industries, Inc.*	Warren	OH
	69 Aaron and Company, Inc.	Piscataway	NJ
	70 Pacific Plumbing Supply Co. LLC.	Seattle	WA
	71 CCOM Group	Hawthorne	NJ
	72 Western Water Works*	Saint George	UT
	73 Distributor Corporation of New England	Malden	MA
	74 Johnson Supply	Houston	TX
	75 Young Supply Company	New Baltimore	MI

	COMPANY	CITY	STATE
\$50 MILLION - \$100 MILLION	76 William F. Meyer Co.	Aurora	IL
	77 Supply New England	Attleboro	MA
	78 Puget Sound Pipe and Supply Co	Kent	WA
	79 George T. Sanders Company	Wheat Ridge	CO
	80 M&A Supply Company, Inc.	Brentwood	TN
	81 Robert James Sales, Inc.*	Buffalo	NY
	82 Wholesale Supply Group	Cleveland	TN
	83 Wool Plumbing Supply	Sunrise	FL
	84 Lehman Pipe and Supply	Miami	FL
UNDER \$50 MILLION	85 Metropolitan Pipe & Supply Company	Somerville	MA
	86 Masters' Supply	Louisville	KY
	87 Air Management Supply, LLC	La Vista	NE
	88 Worly Plumbing Supply, Inc.	Columbus	OH
	89 Lute Supply, Inc.	Portsmouth	OH
	90 Penco Corporation	Seaford	DE
	91 Consumers Pipe & Supply	Fontana	CA
	92 Wilkinson Supply Company	Raleigh	NC
	93 Traeger Brothers and Associates, Inc.	Miami	FL
	94 Plumbing & Heating Wholesale	Sioux Center	IA
	95 The Collins Companies	East Windsor	CT
	96 Romar Supply, Inc.	Irving	TX
	97 BR Supply Inc	Humboldt	TN
	98 Jabo Supply Corp	Huntington	WV
	99 Cayce Mill Supply	Hopkinsville	KY
	100 J. Lorbor Company*	Bensalem	PA

*Editor's Estimate